



# 2017-2018

PRE-SEASON DISCOUNT PROGRAM

## Spring

Order by Oct. 30, current year for delivery the following January and receive:

**20%** Trade Discount

**+ 5%** Early Order Discount

**+ 4%** Sliding Cash Discount

Pay by:	Receive:
Feb. 10th	4%
Mar. 10th	3%
Apr. 10th	2%
May 10th	0%

## Fall

Order by Apr. 30, current year for delivery June, current year and receive:

**20%** Trade Discount

**+ 5%** Early Order Discount

**+ 4%** Sliding Cash Discount

Pay by:	Receive:
Jul. 10th	4%
Aug. 10th	3%
Sept. 10th	2%
Oct. 10th	0%

Minimum pre-season order is \$3,000.00 list. Dating program is subject to credit approval. Wholegoods only.

## 5% Six Pack Sales Promotion

Purchase any combination of six products from this list and receive an additional 5% discount. 90 days terms. Six pack promotion is valid year round and requires minimum total order of \$3000.



## Special Discount Programs:

Special programs are available for these manufacturers. They are not eligible for Six Pack Promotion.



